

Des Moines Public Schools
Bid Tabulation

Ref #	Question	Dannco, Inc	Iowa Direct Equipment & Appraisal	Schultz Industries Inc.	Storage & Design group	Townsend Company	Valiern Company	Varsity Brands Holding Company, Inc. dba BSN Sports, LLC
Special Terms & Conditions								
STC1	The District will assume the costs of site preparation for the proper installation of the equipment, i.e. grading and concrete slab. Do you understand and agree with this special term/condition?	Yes	Yes	Yes	Yes	Yes	Yes	Yes
STC2	The bidders will include all costs for each line item requested, i.e. installation & assembly, site delivery, shipping, crating, etc. No additional costs by the bidder for any item will be accepted post award. Do you understand and agree to this special term/condition?	Yes	Yes	Yes	Yes	Yes	Yes	Yes
STC3	The District will be the final decision maker regarding the quality of the items being bid as they compare to the specifications. Any award will be based on the lowest cost provider of the products who have met all specifications as determined by the District. Do you understand and agree to this special term / condition?	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Company Information								
A1	Company Name	Dannco	H2I Group	Sturdisteel Company	Storage & Design Group	Townsend Company	Valiern Company dba Bleachers ...	BSN Sports LLC
A2	Street Address	317 North 13th St	3120 Capital Way	131 Ava Dr.	5600 Metro E Dr.	3068 99th Street	1550 W Evans Ave, Unit A	14460 Varsity Brands Way
A3	City State Zip	Centerville IA 52544	Cedar Falls IA 50613	Hewitt, TX 76643	Pleasant Hill, Ia 50327	Urbandale, IA 50322	Denver, CO 80223	Farmers Branch, TX 75244
A4	Telephone Number	641-895-0534	319-553-4352	800-433-3116	515-265-1105 x 0202	5152781339	3036461038	800-527-7510
A5	Fax Number	641-427-1753	319-553-4352	254-666-4472	none	N/A	303-646-0599	800-365-7653
A6	Email Address	dan@dannco.com	ksteiert@h2igroup.com	tglaesmann@sturdisteel.net	ron.storageanddesigngroup@gmail.com	ashlee@towns-endco.com	iryna@getseating.com	bsnbid@bsnsports.com
A7	Representative Name	Dan Bennett	Kurt Steiert	Todd Glaesmann	Ron Patterson	Todd Townsend	Iryna Chekhovich-Ott	Jackson Morris
A8	Representative Title	Owner	Sales	Sales Rep.	VP	Owner	Estimating/Project Manager	Bid Specialist
Documents								
D1	Have you read all attached documents and specifications?	Yes	Yes	Yes	Yes	Yes	Yes	Yes
D5	What is the lead time for delivery after receipt of order for item D2 above?	8-12 weeks	6-8 weeks	Project duration: 7-10 days fo...	6-8 weeks	Approx. 60 days from approved ...	70 days	Bleachers should ship in 1-2 w...

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Pricing								
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P1	DLW 10-27., ALL ALUMINUM NON-ELEVATED WELDED ANGLE FRAME BLEACHERS/NET SEATING FOR APPROX. 144 WITH NO WHEEL CHAIRS 10 ROWS HIGH X 27'-0" LONG FIRST SEAT 17" ABOVE GRADE; 8" RISE/24" TREAD 2X10 ANODIZED SEATS DOUBLE 2X10 FOOTBOARDS ON ALL ROWS 1X6 MILL FINISH RISER ON ALL ROWS WITH 2X10 MILL FINISH RISER LAST ROW ONLY GUARDRAIL SYSTEM CONSISTS OF GALVANIZED CHAIN LINK FENCE ON THE BACK AND ON THE SIDES TO ROW 3 THERE IS ONE 4'-0" WIDE AISLE WITH HANDRAIL AND CONTRASTING NOSING ON AISLE STEPS THERE ARE NO PROVISIONS FOR HANDICAP ACCESSIBILITY. Installation site DMPS 1000 SW Porter Des Moines, Iowa 50315	\$50,388.00	\$44,169.00	\$51,762.00	\$42,480.00	\$42,975.00	\$41,787.00	\$59,076.00